

RegEd Partners with NAVA to Provide Online CE University

New NAVA Online University Will Provide Insurance and Professional Designation Continuing Education

July 27, 2001 — Morrisville, NC — RegEd, a leading provider of continuing education and compliance tools, announced a recent agreement with the National Association for Variable Annuities (NAVA) to jointly create an Internet-based self-study insurance continuing education program. The courses will be offered through the **NAVA University**, which will be hosted on the RegEd site. Unlike many “virtual universities,” the NAVA University will feature online CE through RegEd’s proven testing system, as well as printed versions for those states that require written examinations.

RegEd will create, host and maintain the online educational website, which will enable visitors to enroll in and complete NAVA courses, check updated course approvals, check updated state self-study continuing education testing requirements, download forms required to comply with state requirements, read about NAVA continuing education news, and order written-format courses for states that require this format. The courses will be submitted and certifications generated by RegEd’s insurance division, the **Insurance Education Institute Inc. (IEI)**.

NAVA will create the course content used in the CE program. NAVA, a non-profit organization with more than 350 member organizations, is dedicated to increasing public knowledge and acceptance of annuity and variable insurance products representing all segments of the annuity and variable life industry. The organization has initiated other CE accreditation activities in conjunction with its conferences and the NASD.

“We are delighted to be partnering with NAVA on the NAVA University,” said **Angela M. Pace, Esq.**, Vice President and Director of IEI. “As one of the industry’s premier continuing education providers, we are creating a valuable and unique opportunity for NAVA members to receive their CE requirements. In addition, we are partnering with the undisputed authority on the most dynamic variable products on the market today. The fit could not be better.”

“We have long believed that the education and training of financial professionals is very important to help them meet the needs of retirement-focused Americans,” stated **Mark J. Mackey**, President and CEO of NAVA. “Our association with RegEd will be a cornerstone of our CE activities and will allow us to provide industry educational services to a wider audience.”

About RegEd

RegEd.com, headquartered in Morrisville, NC, is the market leader of regulatory continuing education and web-based solutions for the securities and insurance industries. RegEd.com has two industry-leading divisions: the Securities Education Institute Inc. (SEII) and the Insurance Education Institute Inc. (IEI), and is known within the industry to provide extraordinary customer service, superior content and advanced technology. Continuing education has been provided by RegEd to more than 250,000 financial services professionals and is available on the individual level, as well as the administrative level, to ensure that individual representatives meet their CE requirements.

About NAVA

Established in 1991, NAVA is a non-profit trade association located in suburban Washington D.C. NAVA provides a variety of services to the industry including educational forums, lobbying efforts, and conferences aimed at furthering the development of fixed and variable annuities, income annuities and variable life insurance. NAVA also maintains and supports an educational website for consumers at www.RetireOnYourTerms.com.

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